General Questions

Q1: *Pre-Proposal Meeting Question:* Clarification was requested on the two different question due dates stated on the RFP for submission.

A1: Mrs. Flores stated that December 20, 2012 was the last day for questions but since the RFP had a typographical error stating that any questions pertaining to this RFP must be submitted no later than 4:00 pm (local time) on Friday, December 21, 2012, the date stated on the RFP would be honored.

Q2: *Pre-Proposal Meeting Question:* All questions asked today (December 20, 2012), are they going to be answered and submitted on the website?

A2: Yes.

Q3: *Pre-Proposal Meeting Question:* Are you going to be evaluating based on Elementary, Middle versus High School?

A3: No. We do not identify when we buy a product for an elementary school versus a high school.

Q4: *Pre-Proposal Meeting Question:* With regards to the opening of the RFP, in relation to the pricing. Are prices going to be read out loud at the opening?

A4: Prices are no longer read out loud even during the bid/RFP opening meeting. The only thing that Procurement may do (if requested) is to read the proposers name at the bid opening.

Q5: *E-mail Question:* What do they mean by "indicate its equal employment policy"? Does that mean attach our policy in addition to completing the attachment below?

A5: Yes.

Q6: *E-mail Question:* Section XVIII Piggybacking – will the vendor be made aware of additional organizations wishing to joint this RFP before they begin pulling product? We surely would not wish to have unannounced/unforecasted pull against your awarded business which would possibly jeopardize shipments to the primary customers (meaning Miami-Dade and Broward Counties).

A6: We would not want any of our business jeopardized. Piggy-backing requires agreement from ALL parties before approval can occur as noted in the RFP language.

Q7: *E-mail Question:* In the Bid Terms on Page 7 under Background Screening Requirements – the document reads "…proposer and all of its employees who provide or may provide services under this Agreement will complete criminal history checks, and all background screening requirements, including level 2 screening requirements as outlines in the above –referenced Statutes." Who is required to complete these background checks to provide you with the correct documentation? Miami Dade Police, Pilgrims internal background checks, etc? It reads all employees must complete the entire screening, is this referring to all employees at Pilgrims or those employees in direct contact with the children as stated in the second paragraph?

A7: In accordance with Florida Statutes and School Board Policies this requirement applies if a proposer or its employees, representatives, agents, subcontractors or suppliers are on school grounds when students are present, have direct contact with students or have access to or control of school funds. This language is basic boiler plate language for all solicitations however due to the nature of this solicitation it will not apply.

Q8: *E-mail Question:* In the Bid Terms on Page 10 under Purchases By Other Public Agencies – the document reads "With the consent and agreement of the successful proposers(s), purchases may be made under the proposal by Miami-Dade County, Florida, and other government agencies or political

subdivisions." Since Commodities are being requested and bid, special pricing is given for commodities for schools only. Other Government Agencies could not purchase these items using commodities. How is this being protected on the bid? Can the Bidder request that commodities only be used for schools?

A8: As stated on the RFP "with the consent and agreement of the successful proposers". It has to be mutually agreed upon. This RFP is for USDA commodities and manufactured direct to the school districts.

Q9: *E-mail Question:* Of the $13,500,000 commodity dollars mentioned between the two school districts, how much is anticipated to be allocated to each donated food category?

A9:

	Miami-Dade County	Broward County
Group A: Cheese	$ 2,260,900.00	$ 1,300,000.00
Group B: Beef	$ 925,000.00	$ 1,400,000.00
Group C: Chicken	$ 1,605,000.00	$ 2,000,000.00
Group D: Pork	$ 80,000.00	$ 30,000.00
Group E: Turkey	$ 908,000.00	$ 300,000.00
Group F: Eggs	$ 104,000.00	$ 30,000.00
Group G: Peanut Butter	$ 40,000.00	DO NOT USE
Group H: Potatoes	$ 425,000.00	$ 200,000.00
Total	**$ 6,347,900.00**	**$ 5,260,000.00**

Q10: *E-mail Question:* Do the vendors have to send in 10 copies of the ENTIRE bid packet, or just the pages they have to complete?

A10: Proposers should submit the pages that need to be filled out and/or signed as well as all the RFP requirements but do not have to submit the RFP language pages that do not contain sections to be filled out or signed.

Q11: *E-mail Question:* Does our business office in Dade qualify Foodlink as a local vendor. Foodlink is the representative for Nardone's under contract for more than 24 months in Miami. The product is made in Pennsylvania.

A11: Although the Local Business Affidavit is included with this solicitation (basic boiler plate language for all solicitations), local vendor preference does not apply to this RFP per Federal regulations.

Q12: *E-mail Question:* On page 11 – XXII. Lobbyists – would our broker be considered a lobbyists?

A12: Please refer to Board Policy 8150 which states that "Lobbyist" means a person, firm or corporation who is employed and receives payment from, or who contracts for economic consideration with, any principal, person or organization for the purpose of lobbying, or a person who is principally employed for governmental affairs by another person or governmental entity to lobby on behalf of that other person or governmental entity. For purposes of this rule, the term "Lobbyist" specifically includes the principal as well as any agent, officer, or employee of a principal regardless of whether they are employees of the principal whose normal scope of employment does not include lobbying activities.

Q13: *E-mail Question:* On page 25 (it states page 12 on the bottom) XIII. Insurance Requirements – We do not carry Professional Liability Insurance. Can this request be waived, we generally do not carry and we would have to purchase separately. We do not feel this applies to this request.

A13: Inasmuch as shipments will be made to the distributor Professional Liability Insurance will not be required.

Q14: *E-mail Question:* In the insurance requirements it states that we must provide copies of the polices to the board – Our policies are considered confidential and our corporate policy does not allowed allow us to provide copies. Is a certificate of Insurance adequate or is there an alternative we could provide that would be consider expectable.

A14: Evidence of coverage needs to be provided.

Q15: *E-mail Question:* On page 19 A.2 – you are asking for type of equipment used? Can you clarify what you are looking for here?

A15: Type of equipment used in the manufacturing of the end product. A brief description of the machinery used in production.

Q16: *E-mail Question:* In Section IV, Protest to Selection or Award, Item C the bid states "The protesting party shall be required to post a bond consistent with the F.A.C. Rule 28-110.005(2), and Board Policy 6320. Since this bid includes processed commodities and the use of federal funds are covered under USDA bond, would a vendor, should they decide to protest be required to post additional bond?

A16: Yes.

Q16: *E-mail Question:* Number of physical copies required for submittal of RFP. Is 10 complete copies necessary?

A16: Please refer to Q&A 10.

Q17: *E-mail Question:* Drug-Free Workplace – does this apply to us as? Who and what is the grant referencing? On page 33 #2 please clarify who awards the grant and who the grantee is?

A17: In the event grant funds are used for purchases this documentation applies. This is standard USDA language and applies to this solicitation. For further information please visit the USDA website.

Q18: *E-mail Question:* If the above (4) does apply are we expected to list every facility that will help us manufacture the product for us?

A18: For further information please visit the USDA website.

Q19: *E-mail Question:* Concern over pricing sheet (Attachment C) Word document and not Excel, Not formatted to automatically calculate pricing based on all variables involved with processing of commodities (PTV, DF, Yield, Distribution Cost), Leaves room for error when calculating different case sizes and yields

A19: Proposers may submit the proposal document in Excel. Proposals will be reviewed and handled with the utmost of care and professionalism.

Proposal Requirements

Q20: *Pre-Proposal Meeting Question:* In the Reference section (E) you request three letters from other customers of similar size. Does that letter need to be on that customer's letterhead and signed by that customer?

A20: Yes.

Q21: *Pre-Proposal Meeting Question:* In Marketing you talk about helping both districts merchandise their products that they are bidding to increase student participation. Can you elaborate on that?

A21: Every manufacturer has their own marketing programs to help clients/schools enhance a program. Consider how you would present your products that would help the Districts to increase student participation. The goal here is to get the best quality products at the most cost effective price that the students are going to accept and enjoy and will ultimately increase participation. How companies present that on their proposals is how they will be scored and evaluated.

Q22: *Pre-Proposal Meeting Question:* You stated that you require five years experience with manufacturing food commodities? Is that strict or is it part of the evaluation?

A22: Yes five years experience is required. Please refer to RFP language for further details.

Q23: *E-mail Question:* As a privately held company, our financial information is proprietary. Can we make that information available upon request or what would be an acceptable form of information to be submitted with the RFP?

A23: The information will need to be submitted with the proposal as per the RFP requirements. Pursuant to Florida Statute 119.071 an exemption of release of documents to the public may be granted up until a Notice of Intended Action is submitted to the Board. A Profit & Loss (P&L) report will be required in conjunction with the Dun & Bradstreet report. Please refer to addendum.

Q24: *E-mail Question:* On page 19 of the PDF (or page 6 as typed at the bottom of the page), Section VII (Required Information To Be Submitted By Proposer), Part A, #2. It states a proposer needs the minimum qualification of: "Documentation of at least five years experience with manufacturing food commodities" We can provide documentation of 5 years experience with food manufacturing for school entities. Does it have to be specifically with USDA commodities? This limitation could potentially bar other companies that can provide very competitively priced and equal-quality products for the school needs.

A24: Because of the volume of product solicited in this RFP, proven manufacturing experience is required. The term commodities does not reference only USDA commodities.

Q25: *E-mail Question:* Will you accept the EEO-1 Report in lieu of Attachment B Affirmative Action Employment Breakdown form?

A25: Yes this will be accepted. Please refer to addendum.

Q26: *E-mail Question:* Is there a specific report that is acceptable for the OSHA inspection reporting requirement?

A26: The OSHA inspection report.

Q27: *E-mail Question:* As a fully integrated company, 70% of our school product is produced at one plant. May we supply OSHA inspection reporting for that one facility?

A27: Please refer to addendum.

Q28: *E-mail Question:* What are you looking for when you say OSHA inspection reports? What if we don't have reports to submit?

A28: Please refer to addendum.

Pricing

Q29: *Pre-Proposal Meeting Question:* Since this is a commodity process, will yield per truck load be considered in the decision making process?

A29: Ultimately we are looking at the portion cost. That is where the bottom line hits the road and every configuration of commodities are different in terms of trucks so this would not be considered.

Q30: *Pre-Proposal Meeting Question:* Will the delivery fee be taken into account when we are calculating out the cost of the goods?

A30: No. Because this is a five (5) year RFP, we will calculate the current delivery fee ourselves and if that changes to lower next year or the year after then the pricing is going to be inaccurate. That is why it is not part of this RFP.

Q31: *Pre-Proposal Meeting Question:* Clarification was requested on the pricing. It says on the RFP that the prices must be held for two years. I want to be sure that is the service you are asking for and not the overall cost because with the cost of value changing every year that is going to alter the products and the price. What you are asking for is the peak of service to be held for two years?

A31: Yes because the donated value is established by USDA not by the proposer.

Q32: *Pre-Proposal Meeting Question:* You mentioned that the only time prices could be changed was during the renewal period? Is that two (2) years and then one (1) after that?

A32: Yes.

Q33: *E-mail Question:* Will the price per portion be considered on gross or net?

A33: Net.

Q34: *E-mail Question:* IX. Cost / Pricing states that M-DCPS requires a firm fixed price per unit (total price per portion that includes the Donated Food Value). On the Proposal Form Specifications, there is a place to post the Gross Case Bid Price (total price per portion that includes the Donated Food Value) but not a place to list the Gross Portion Bid Price. Will there be an amended Proposal Form Specification to be issued with a line to list a firm fixed price per unit (total price per portion that includes the Donated Food Value)?

A34: The donated value is set by the USDA. Please submit current end product data schedule as stated in page 6 VII.C.

Q35: *E-mail Question:* Section IX (page 7) The pricing you request …"includes donated food value"… does that mean you wish the commodity value taken from the price (a net-after-commodity price), or do you want the commodity value left in the price (basically a commercial bid price without commodity value removed)? Can you clarify?

A35: Please refer to Q&A 30 and 34.

Q36: *E-mail Question:* In the Bid Terms on Page 17 under VI Scope of Services – the document reads "The RFP contains the following groups, which The Board reserves the right to award on an individual item basis, any combination of items, total low bid, or whichever manner is in the best interest of the Board." Can we get more clarification on this statement? Will the District be purchasing Commodities and roll into Commercial pricing when commodities are used up?

A36: As stated items may be awarded as a single item to one vendor, as a total low per group, or in combination. This will be determined upon evaluation. Yes, the District will be purchasing Commodities and roll into Commercial pricing when commodities are used up.

Q37: *E-mail Question:* (IX) page 7 Does the FFS have to remain firm for the two year contract or can it be adjusted at the one year renewal date? FFS vs. Commercial cost. The PTV will change each year and effect the commercial price.

A37: Yes it remains firm.

Product Acceptability

Q38: *Pre-Proposal Meeting Question:* On Page 9 with regards to Product Acceptability and in your RFP you state certain brands or acceptance of equal. How are you identifying? Are you doing a test or something on those brands that may qualify but are not stated on the Bid?

A38: Yes. The Products have to meet 70% of the evaluation which is done by the Department of Food and Nutrition. It has to be equal to what the specifications are on the RFP so they cannot deviate from the list or else we will not consider them. If you feel that your item is exactly the same as the item listed on the RFP, then please submit the item information for evaluation purposes.

Q39: *Pre-Proposal Meeting Question:* Are samples to be submitted by a certain date for acceptability.

A39. Specifications of the products will be accepted with the proposal initially. If required, samples will be requested at a later date.

Q40: *Pre-Proposal Meeting Question:* Under the Produce Acceptability it says the proposer shall submit within five (5) business days samples of requested items. How many portions would you need to be submitted?

A40: Upon request, a minimum of two (2) cases will be required. Approximately 100 to 200 student portions to evaluate the products.

Q41: *E-mail Question:* Samples are required after tentative award is decided?

A41: Samples may be requested after proposals are received and item specifications are evaluated.

Q42: *E-mail Question:* Timeframe allowed for submission?

A42: As per RFP language samples are to be submitted within five (5) days of request.

Q43: *E-mail Question:* Categories/Products/Companies not included in the initial RFP. Burritos as an example are not currently listed. Would a vendor be eligible through balance of line to participate after RFP is completed?

A43: Please refer to addendum.

Billing and Delivery

Q44: *Pre-Proposal Meeting Question:* Will the billing be done directly to the manufacturer in Miami-Dade or will it be done traditionally using US Foodservice for your delivery. Will invoicing be done with US Foodservice or will it be done directly?

A44: Though Miami-Dade can do either, Broward can only do Net Off Invoice (NOI) therefore this solicitation will be NOI.

Q45: *E-mail Question:* Will there be multiple warehouses and/or distributors to distribute for both school systems or will there be only one direct ship location to receive all shipments? Please clarify the method of delivery to both Miami-Dade and Broward.

A45: The current distributor is US Foodservice Boca. The delivery method will be direct shipment to the US Foodservice Boca warehouse.

Q46: *E-mail Question:* Section VI (page 5) Invoicing: There is a procedure for FFS (direct) purchases outlined, but no process for NOI purchases outlined. Is the district planning to purchase thru distribution AND purchase direct? Or is the district going to purchase all their product and merely have some product delivered to their chosen prime vendor for distribution as well as their warehouse? We are particularly interested in the pizza products solicited here. Please clarify.

A46: The District does not have warehouse facilities, so all purchases will go to the awarded prime distribution vendor for distribution to the schools. The pricing requested is commercial (for when we run out of commodities for the Donated Value - DV) and the best price for the product WITH the DV considered. Billing must be NOI.

Q47: *E-mail Question:* Electronic File Transfer Protocol: Please explain details which would distinguish your wishes from our conventional EDI information transfers.

A47: This does not apply since payment will be made directly to the distributor.

Q48: *E-mail Question:* Is the acceptance of Purchasing cards as payment a hard requirement, or will the district be willing to work with an awarded vendor on that point?

A48: This does not apply since payment will be made directly to the distributor.

Q49: *E-mail Question:* Will the invoicing be direct with the Recipient Agency (Dade or Broward) and the manufacturer or will US Foodservice be billed for the products?

A49: Please refer to Q&A 46.

Q50: *E-mail Question:* Must a vendor participate in the PCard system?

A50: This does not apply because billing must be NOI.

Specifications

Q51: *Pre-Proposal Meeting Question:* Let's say that we noticed that our product got specked and our sodium level is off or something is not correct?

A51: The correct information should be submitted so that it can be corrected on the RFP via an addendum.

Q52: *Pre-Proposal Meeting Question:* If that was sent in previously does it need to be resubmitted?

A52: No.

Q53: *Pre-Proposal Meeting Question:* When submitting updated information on the specks, is there a certain format to keep it in?

A53: Just be as specific as to the page number, item number, and description of item so it can be easier to identify.

Q54: *Pre-Proposal Meeting Question:* Do you want the group also, not just the 1.1?

A54: Yes. As complete and detailed in the information that you submit will be very helpful for expediency.

Q55: *Pre-Proposal Meeting Question:* With regards to any of the specifications on the packing, you are looking for the lowest cost per portion, does it have to be that exact pack that is stated in the RFP or could it be instead of 96/5 ounces, could it be 64/8 ounces?

A55: The product needs to meets the specifications listed on the RFP.

Q56: *Pre-Proposal Meeting Question:* A question was raised on Group C, Sub-Group 3, the category for the chicken for diversion to be processed for the Asian products was incorrect. The category stated that it was for large birds but it should be for chicken legs.

A56: That will be corrected. Please refer to addendum.

Q57: *E-mail Question:* Lines 4.9 and 4.10 are the incorrect approved Giorgio Product Codes –should be 8391 not 4125. I will be attending the pre-conference meeting on the 20th. Is that where these corrections are to be submitted?

A57: Yes and corrections have been made to these items please refer to addendum.

Q58: *E-mail Question:* Will you take a manufacturer statement in lieu of a CN label? Many of our manufacturers have submitted for CN labels after changing their formulations to meet the new USDA guidelines and the CN office is extremely slow and backed up. We have been waiting many months for them to complete their side. We could submit documentation of submitting for the CN label and a manufacturer guarantee?

A58: A manufacturer statement will not be accepted. Where a CN label is required in the RFP specification it will need to be submitted. Documentation of CN label application in process for approval will be accepted.

Q59: *E-mail Question:* In looking over the RFP that Vanessa Flores forwarded to me, I cannot locate any of the Maid-Rite Steak products that were tested. Can you tell me if the tested products where not acceptable and therefore not on the RFP? Or am I just missing them on the RFP?

A59: These specific products are not on the RFP. Like items are listed in the specifications section of this proposal.

Q60: *E-mail Question:* 1.3 Pork, Roast, Barbecue, Cooked, Frozen It is asking for a product produced from commodity number A672-100173. The items we produce and have an End Data Product Scheduled approved for are processed from Pork A632-100193. Since our Brand is specified, should this have been listed as A632-100193 instead of A672-100173?

A60: Yes. Please refer to addendum.

Q61: *E-mail Question:* In reviewing the RFP I notice that there were 2 things that were incorrect and I wanted to bring them to your attention. Group H : Potatoes, Sub Group: 3, Page 80 Item # 3.1 & 3.2 Description for Potato, Red, Pre-Cut Halves. The pack size for FMK05180 is written on the RFP as 4/3 # where it is a 6/6# Page 81 Item # 3.3 & 3.4 Description Potato, Peeled Slices. The Approved Brand Manufacturer # listed is O1F00396A the correct one is OIF00396A- It is an “I” instead of the number “1”

A61: Both items have been corrected. Please refer to addendum.

Q62: *E-mail Question:* Are CN labels required on all the products (commodity and commercial) or can a signed manufacturer statement suffice? There could potentially be more competitive pricing without a CN

Label requirement since this program adds additional costs to the processor. Per the attachment (filename: CN Doc), it is stated that the CN Label is not a federal requirement and is left to the local level to decide whether or not to require CN Labels. So, if a school district is audited by the USDA, manufacturer statements would entirely be usable and acceptable for the audit.

A62: Please refer to Q&A 58.

Q63: *E-mail Question:* If a manufacturer currently has its CN Labels in review/approval with the USDA, can they provide documentation and a letter of guarantee showing its current status instead? With all the new regulations that have been implemented and then changed by the USDA, it has really caused a lot of companies to review and change their product formulas over and over in order to be able to meet school product specifications. The CN Label review office has also been understaffed, and with all the changes and reformulations and new applications for CN Labels by multiple other companies, this has really slammed them down with a large workload, which is the reason for the longer time than usual for CN Label approval.

A63: Please refer to Q&A 58.

Q64: *E-mail Question:* In reference to item #2.1 & 2.2 Whole Grain Mac N Cheese it states the sodium content is not to exceed 250 mg. Is this correct? It seems extremely low.

A64: Please refer to addendum.

Q65: *E-mail Question:* In the Commodity Processing Bid Items on Page 34, Item #2.3 and 2.4, the bid has approved the Tyson 10pc Roasted Chicken as the approved brand, but allows for an approved equal. Can Pilgrims bid a Roasted 4pc Chicken?

A65: Specifications must be met. A 4 pc chicken item does not equal a 10 pc chicken item.

Q66: *E-mail Question:* In the Commodity Processing Bid Items on Page 35, Item #2.5 and 2.6, the Pilgrims code approved, item #7810, is incorrect and that item is a breaded cut up chicken. Can Pilgrims ask for an addendum to change the approved Pilgrims Item #7810 (which is incorrect) to the correct Pilgrims Code #6373?

A66: Yes. Please refer to addendum.

Q67: *E-mail Question:* In the Commodity Processing Bid Items on Page 38, Item #2.11 and 2.12, the Pilgrims code approved, item #6343, is incorrect and this item does not meet the spec written. Can Pilgrims ask for an addendum to change the approved Pilgrims Item #6343 (which is incorrect) to the correct Pilgrims Code #6673?

A67: Yes. Please refer to addendum.

Q68: *E-mail Question:* In the Commodity Processing Bid Items on Page 39, Item #2.13 and 2.14, Pilgrims is approved but the weight of the product is incorrect, the WG item being requested is a 1.02oz not a 1.28oz. Can Pilgrims ask for an addendum to change the approved weight of 375/1.28oz to 468/1.02oz (or 156 3/1.02oz), the spec is written for a Pilgrims non WG item not the WG Item?

A68: Yes. Please refer to addendum.

Q69: *E-mail Question:* On page 13 we have an item approved on the power buying group bid that meets the qualification of item 4.1 and 4.2. Are we automatically considered an approved equal on this bid?

A69: No. Specifications must be submitted so that “equal” status can be evaluated.

Q70: *E-mail Question:* In the goal of providing an opportunity for all vendors that are qualified to provide the products specified. On pages 11,12,14, 15, 16, 17, 20, 21 we offer a match to the specifications stated. How do we become an approved equal on this bid? We do not see what the policy or procedure to provide an opportunity to obtain approval.

A70: Product data sheets must be submitted with the proposal. Evaluations of product contents will be determined and samples will be requested if the product meets the specifications on paper for student focus group testing.

Q71: *E-mail Question:* Group A, Sub group 4: PROCESSED CHEESE & BREAD/GRAIN – PIZZA PRODUCTS B077/100042. On Item 4.1 the Uno Pizza has WGCN16 listed and Should be SLWGCN16, can you please make the change? On Item 4.2 the Uno Pizza has WGCN16 listed and Should be SLWGCN16, can you please make the change? GROUP A: CHEESE SUB-GROUP 1: CHEESE PRODUCTS B049/10010 & B077/100042. CHEESE, SWISS SLICED 1 OZ. REDUCED FAT, PASTEURIZED PART SKIM MILK, No trans fats, artificial flavors/colors. Sodium content not to exceed 40 mg/serving Packed 12/24 oz. For item 1.13 States that the sodium not to exceed 40 mg/serving seems very low is that correct? For item 1.14 States that the sodium not to exceed 40 mg/serving seems very low is that correct?

A71: Please refer to addendum for changes.

Q72: *E-mail Question:* Items 2.1 and 2.2: Please verify sodium mg per serving. Specification states: Sodium content not to exceed 250 mg/serving Please verify serving size is minimum 6 oz. Specification 2.2 states: Minimum 6 oz provides 2 meat/meat alternate and 1 bread serving for the child nutrition meal pattern requirement. Indicated sodium limit is below current industry norms for a 6 oz serving.

A72: Please refer to addendum for changes.

Q73: *E-mail Question:* RFP Page # 64 Group and Sub-Group Group F Item No. 1 & 2 Your Manufacturer Name Sunny Fresh Your Product Number and Product Name 50038 Description of Item listed Egg, Hard Cooked, Peeled, Whole, Dry Pillowpack, Refrigerated Correct Description of item A Spec showing the correct information Hard Cooked Eggs cannot receive a CN label as eggs appear in the USDA Food Buying Guide. Sunny Fresh pack size is 8/18ct vs. 12/12 ct.

A73: Please refer to addendum for changes.

Q74: *E-mail Question:* RFP Page # 65 Group and Sub-Group Group F Processed Eggs Item No. 3 & 4 Your Manufacturer Name Sunny Fresh Your Product Number and Product Name 10080 Description of Item listed Egg, Liquid, Whole, Frozen Egg Mix Correct Description of item Egg Liquid Whole Frozen Egg A Spec showing the correct information No product number listed for approved Sunny Fresh product. Liquid Whole Egg is not a product than can receive CN label. Product is listed in the USDA Food Buying Guide.

A74: Changes made to specification for accuracy. Documentation of processing approval by USDA if a CN label is not available is acceptable.

Q75: *E-mail Question:* RFP Page # 67 Group and Sub-Group Group F Processed Eggs Item No. 7 & 8 Your Manufacturer Name Sunny Fresh Your Product Number and Product Name 40635 Description of Item listed Egg White Patty Correct Description of item A Spec showing the correct information Not sure what Miami Dade is looking for here. Egg Whites cannot be CN labeled only whole egg products can be CN labeled. Egg Whites are not an approved commodity code. The commodity code listed on the bid is for Liquid Whole Egg. The specification asks for a 1.75oz pattie but the description asks for a 1oz serving. How do you get a 2oz. equivalent from a 1.75oz patty?

A75: The District is looking for an egg white patty as stated. If it is not available currently as a commodity processed item, that should be the response.

Q76: *E-mail Question:* In addition to the product code correction for lines 4.9 and 4.10 to 8391- the sodium level should state 400mg in the specification per the attached CN nutritional.

A76: The District specified that the "sodium content is not to exceed 420 mg" therefore the product in question would meet the specifications.

Q77: *E-mail Question:* The beef group B lists A594 as the commodity. Can we propose beef products that meet your specifications that use A704, Fresh Beef?

A77: Yes, they are substitutable.

Q78: *E-mail Question:* The specification on the item appearing on page 52, Item 1.3 & 1.4 list two manufacturer product code numbers. The pack size for one of those product codes do not reflect the specification. What pack size does the district want for this product?

A78: We currently purchase this product packed 12/1#

Q79: *E-mail Question:* RFP Page # 53 Group and Sub-Group Group E Turkey. Sub-Group 1 Item No. 1.5 & 1.6 Your Manufacturer Name Cargill Your Product Number and Product Name 700259 Description of Item listed Turkey Pot Roast – Dark Meat Correct Description of item A Spec showing the correct information Sodium content is listed wrong in the specification. Sodium level should be listed as 410mg.

A79: Sodium content amended to <u>not exceed 430 mg.</u>

Q80: *E-mail Question:* Specifications do not match specified brands/codes.

A80: Please refer to addendum for changes.

Q81: *E-mail Question:* The specification on the item appearing on page 52, Item 1.3 & 1.4 list two manufacturer product code numbers. The pack size for one of those product codes do not reflect the specification. What pack size does the district want for this product?

A81: The district is currently purchasing 12/1 #

Q82: *E-mail Question:* Product specifications format varies with some products including sodium specifications and others do not. Many of the meat items vary from 100mg upwards of 800mg per serving. How can the district justify disqualifying products (Q5 from Pre-Proposal Conference) that vary from the high limit specification when there is no consistent methodology or target established on sodium per serving? Certainly if sodium levels can vary 400mg between products there should be adequate leeway to review products that are different from specification.

A82: There are no sodium requirements yet established by USDA, however the recommendation is to lower sodium content levels. In consideration of the fact that the guidelines require ¼ of RDA's for Breakfast and 1/3 for lunch, upper levels for breakfast items would be 575 mg and 767 mg for lunch items respectively. The district chooses levels that still will allow products to be tasty but lower in sodium content.

Q83: *E-mail Question:* What product is the district looking for on Page 67, Item 7 & 8. Egg Whites are not an approved commodity code and not approved for reprocessing. Egg whites are not eligible for CN labeling. The commodity code listed on the bid is for Liquid Whole Egg. Additionally the specification asks for a 1.75oz pattie, meeting a 1oz. serving then requests a 2oz. equivalent from a 1.75oz. patty.

A83: If the product does not exist, you can respond accordingly.

Q84: *E-mail Question:* Product listed on page 57, item 2.2 states the product is only to be processed from commodity code A582/100883 which is turkey thigh, all other products are from A534/100124 which is from whole turkey is this specification correct? Can this specification be expanded to reflect both commodity codes for maximum flexibility?

A84: The product currently used is made only from turkey thigh. As stated previously, specifications were made using currently used items. Deviation by manufacturers for like products can be justified for evaluation and approval.

Q85: *E-mail Question:* Product listed on page 58, item 2.4 states the product is only to be processed from commodity code A582/100883 which is turkey thigh, all other products are from A534/100124 which is from whole turkey is this specification correct? Can this specification be expanded to reflect both commodity codes for maximum flexibility?

A85: The product currently used is made only from turkey thigh. As stated previously, specifications were made using currently used items. Deviation by manufacturers for like products can be justified for evaluation and approval.

Q86: *E-mail Question:* Pro View is spec'd for commodity line items but does not process. (pages 41,43 and 44)

A86: Please refer to addendum for changes.

Q87: *E-mail Question:* CHEESE: Pgs. 1-3 and 5-10 - line items 1.2,1.4,1.6,1.10,1.12,1.14,1.16,1.18, and 2.2 – change cheese code(B049) from 100010 to 110242 Pg. 4 – line item 1.8 – change cheese code from (B077) from 100042 to 110244 Pgs. 11-22 lines items 3.2, 3.4, 4.2, 4.4, 4.6, 4.8, 4.10, 4.12, 4.14, 4.16, 4.18, and 5.2 – change cheese code (B077) from 100042 to 110244 Same as above for page 59 line item 3.2 BEEF: Pg. 29 line item 2.2 Change (A704) code from 100155 to (A594) 100154 Pg. 30 line item 3.1 change code to from CP5841 to 5841CE Pg. 30 line item 3.2 change code (A594) 100154 to (A602) 100156 Pg. 45 Top of page should list (A518) 100113 not (A522) 100103 TURKEY: Pg. 51 line item 1.2 change from (A534) 100124 to (A582) 100883 Pg. 55-56 at top of page should say 100124 not 10024 Pg. 57-58 line items 2.2 and 2.4 should be (A534) 100124 not (A582) 100883 Pg. 60 line item 3.4 if we are bidding item 2031 then meat block should be (A534) 100124, if we are bidding 2031-35 meat block would be (A582) 100883

A87: Please refer to addendum for changes.

Q87: *E-mail Question:* Specification/Code number differences
Group A, Cheese 2.1/2.2 Whole Grain Macaroni and Cheese: 250mg sodium? Neither of the spec'd products. Land O Lakes #43284 has 980mg sodium/6oz serving, while JTM #5758 has 770mg sodium. ES Foods WG mac 'n cheese, code #05914 is 450mg JTM reduced fat, whole grain mac 'n cheese, code #5756 is 657mg sodium JTM Whole Grain Mac 'n Cheese Commodity Code #CP5765 and Commercial #5765CE is 655mg sodium 3.1/3.2 Breadstick, Pizza Mozzarella filled: Portion size = 1.93oz/stick Sodium = 390mg/stick Fat= 7grms/stick 3.3/3.4 Pizza Bagel Product is enriched, not 51% whole grain 5.1/5.2 Taco, Chicken Soft Shell: Code # should be #25701 for whole grain Spec should read 50% or more whole grain, the product is not 51% whole grain Group B, Beef 1.1/1.2: Cheeseburger Cooked, Twin Frozen Sandwich Advance Pierre, Sodium 680mg? JTM Mini Cheese Twins, Commodity CP5803 and commercial 5803CE – sodium 710mg 3.1/3.2 Beef, Seasoned Cooked, Tips Product has 1grm of trans fat Commodity code CP5841 Commercial Code 5841CE Group C, Chicken 2.17/2.18 Chicken Patty Filet Shaped, unbreaded seasoned breast meat Sodium of product is 430mg Packed 2/5lb bags Only a commercial product, does not commodity process 2.21/2.22 Chicken Chunk, Lightly breaded Asian glaze Code number should be #64130 Only a commercial product, does not commodity process 2.23/2.24 Chicken Popcorn Lightly breaded Asian glaze Sodium is 500mg Only a commercial product, does not commodity process 3.1/3.2 Chicken, General Tso Sodium is 530mg Packed 6/5lbs chicken, 6/2.15lbs sauce 3.3/3.4 Chicken, Tangerine Sodium is 400mg 3.5/3.6 Chicken, Strip with Cajun Sauce Packed 6/7.15lbs Group E, Turkey 1.1/1.2 Turkey Taco Thigh Meat Sodium is 400mg/serving Percent calories

from saturated fat is 12% **Need 2856-28 for Broward? Uses A534 D/W 1.3/1.4 Turkey breast sliced 2099 is .5oz slices 8312-12 is.7oz slices 8312-12 is packed in 2lbs bags 8312-12 is a 3.17 serving size for 2mma 1.7/1.8 Turkey Breast, Roasted, Sliced Code # should read 8784-03 Product is 2.94oz/serving 2.1/2.2 Ham, Turkey, Fully cooked Code # should be 2565-35 for A582 commodity Packed 4/5.25lbs .51oz slices 3.1oz serving = 2mma Do you need code #2565 (which uses A534) for Broward? Packed 12/1lbs .51oz slices 3.1oz serving = 2mma 2.3/2.4 Ham, Turkey, Fully Cooked, Ready to eat Packed 2/5lbs bags 3.01oz = 2mma 3.1/3.2 Lasagna Turkey and Low Fat Cheese Code # 813WG (processes cheese only, B077) Code #00814 (processes Cheese,B077 and Turkey, A582) 4.25oz serving size 4.25oz = 2mma and 1brd 3.3/3.4 Bacon, Turkey Canadian Style Packed 8/3.12lbs 1.52oz serving = 1mma 4.1/4.2 Turkey Breast and Thigh Roast, refrigerated Already spec'd in Turkey Group, line 1.7/1.8? 2.94oz = 2mma 4.3/4.4 Turkey Breast and Thigh Roast, frozen Saturated fat is 11.2% Packed 4/8.5-11.5lbs 2.47oz = 2mma

A87: Please refer to addendum for changes. Portion specifications may be rounded not exact.